

MEDIA RELEASE

Singapore and Nanjing deepen collaboration on sustainable urban solutions and AI at 6th Singapore-Nanjing panel meeting

MR No.: 014/18

Singapore, Thursday, 31 May 2018

1. Singapore companies such as Mapletree, Sembcorp, Wi Holdings and more continue to make headway in Nanjing, as eight Memoranda of Understanding (MOUs) were signed at the sixth Singapore-Nanjing Special Projects Cooperation Panel (SNCP)¹ in Nanjing, Jiangsu province today. At the SNCP meeting co-chaired by Senior Minister of State (SMS) for Trade and Industry Dr Koh Poh Koon, and Nanjing Mayor Lan Shaomin, both sides discussed deeper collaboration on sustainable urban solutions and artificial intelligence (AI), especially on the Singapore-Nanjing Eco Hi-Tech Island (SNEHTI). (Please see [Annex 1](#) for list of MOUs)
2. Said SMS Koh, the Co-Chairman of SNCP, “As Nanjing strives to be an innovation-driven city, we see opportunities for Singapore companies in sustainable urban solutions such as water and energy, as well as in AI. Singapore companies can tap the growing AI ecosystem in Nanjing to find partners and co-create solutions for Nanjing, as well as for the rest of China. These solutions can be piloted on the Singapore-Nanjing Eco Hi-Tech Island, which provides a suitable location for test-bedding.” (Please see [Annex 2](#) for SMS Koh’s speech)
3. In addition to being the secretariat to the SNCP, Enterprise Singapore (ESG) brought 54 Singapore business representatives from sectors including logistics, real estate, medical services, technology, financial services and education to attend the SNCP meeting today.

¹ The SNCP is a city-level platform under the Singapore-Jiangsu Cooperation Council (SJCC) set up to bolster bilateral cooperation in special projects in Nanjing.

4. Nanjing, the capital of Jiangsu province, ranks fifth overall in China as a city of opportunity². Singapore companies have been investing in sectors including education, real estate and medical services in the city. Today, Singapore is Nanjing's fourth largest foreign investor, with 390 projects in the city reaching S\$4.02 billion in cumulative actual investments.

Stronger partnership in sustainable urban solutions

5. Of the eight signings today, two were agreements in water management and clean tech solutions. These are in line with Nanjing's 13th Five Year Plan³, which highlighted the importance of sustainable urban solutions in driving the growth of its ecological economy⁴.
 - a. Sembcorp Properties signed an MOU with Umore Cleantech Consulting to collaborate on the Global Eco-Tech Innovation Centre. The centre targets to be a key clean tech transfer platform to help water companies commercialise their advanced water solutions for the China market. The centre will be located in the International Water Hub on the SNEHTI, which will be completed by end 2018.
 - b. Temasek Polytechnic signed an MOU with Nanjing Riverside Quay, a company under Sembcorp, to work together on a Clean Energy Technology Innovation Centre. This research centre, also housed within the International Water Hub, will develop technologies for energy generation and storage, as well as power and energy management. It will also provide opportunities for Temasek Polytechnic staff and students to participate in internships, learning trips and joint project developments in Nanjing.

More opportunities for Singapore companies in AI

6. In December 2017, China unveiled a three-year national plan to boost the application of AI in the automobile, robotics, healthcare and finance sectors. With a target to develop a RMB 1 trillion AI core industry by 2030, China has entered into an era of AI-focused technology development. This is estimated to generate RMB 10 trillion from related businesses.

² PWC's Chinese Cities of Opportunity 2017 report observes 30 Chinese cities from the perspectives of intellectual capital and innovation, technology readiness, importance as regional hubs, healthcare, safety and security, transportation and urban planning, sustainability and the natural environment, culture and lifestyle, economic clout, cost and ease of doing business.

³ The 13th Five Year Plan is from 2016 to 2020. The five key economies in the plan are innovative economy, service economy, hub economy, open economy and ecological economy.

⁴ Ecological economy involves clean, sustainable and environmentally-friendly solutions.

7. Nanjing is ranked fourth among Chinese cities for technology readiness⁵, and is a key city for Singapore companies to find opportunities in AI. Top universities such as Nanjing University and Tsinghua University have also established their AI Institutes in Nanjing earlier this year. At the meeting today, Action Community for Entrepreneurship (ACE) signed a MOU with Singapore-Nanjing Eco Hi-Tech Island Administrative Committee and Development Company to establish the ACE Nanjing-Singapore Centre to promote the start-up and innovation ecosystem. Leading Chinese AI firm, iFLYTEK⁶, will also set up its regional headquarters at SNEHTI, undertaking critical functions including advanced research and development and industrial applications. With the AI ecosystem in Nanjing growing quickly, Singapore companies can look forward to forge partnerships with leading Chinese players and co-create solutions not just for China, but also beyond.

8. In conjunction with the SNCP meeting, SMS Koh will attend the inaugural Sino-Singapore Artificial Intelligence Forum with Finance Minister Heng Swee Keat on 1 June 2018. The forum will be attended by 330 attendees, of which 183 are from Singapore. Six AI startups⁷ will also attend this Forum as part of their week-long acceleration programme⁸ in China organised by Enterprise Singapore. These startups will conclude the programme with a China-ready business plan to attract Chinese investors and partners, with Nanjing as a potential landing site.

Annex 1: List of MOUs

Annex 2: Speech by SMS Koh Poh Koon at the 6th SNCP meeting

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⁵ Source: Chinese Cities of Opportunity 2017, PWC. In the report, technology readiness refers to the state of a city's high-tech industry. This is evaluated based on four key variables selected by PWC. They are Internet Plus (covers internet usage, mobile internet, cloud computing, big data, and IoT with modern manufacturing industries), Digital Economy (assessed by the e-commerce index), Software Development, and Multimedia Design & Technology market size.

⁶ iFLYTEK is a voice recognition player and has been identified by the Chinese government to drive the development of voice intelligence, one of the four national AI open innovation platforms.

⁷ The companies are DC Frontiers (Handshakes), Graph Paper (Key Reply), NDR Medical Technology, Red Dot Robotics, Research Room, Vartel.

⁸ Enterprise Singapore organised an acceleration programme from 27 May – 2 June 2018 for AI startups to learn about China's innovation landscape, visit reputable Chinese AI companies, pitch to potential investors and network with fellow Chinese entrepreneurs and investors.

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About Enterprise Singapore

Enterprise Singapore is the government agency championing enterprise development. Our vision for Singapore is a vibrant economy with globally competitive Singapore enterprises.

International Enterprise Singapore and SPRING came together on 1 April 2018 as a single agency to form Enterprise Singapore. Our mission is to grow stronger Singapore companies by building capabilities and accessing global opportunities, thereby creating good jobs for Singaporeans.

We work with committed companies to build capabilities, innovate and internationalise. We also support the growth of Singapore as a hub for global trading and startups. As the national standards and accreditation body, we continue to build trust in Singapore's products and services through quality and standards.

Visit www.enterprisesg.gov.sg for more information.

List of MOUs

No	MOU
1	<p>Umore Cleantech Consulting Co. Ltd - Nanjing Riverside Quay Co. Ltd Partnership to develop Global Eco-Tech Innovation Centre</p>
2	<p>Singapore Temasek Polytechnic - Nanjing Riverside Quay Co. Ltd Collaboration on Clean Energy Technology Innovation Centre</p>
3	<p>Lipson Plastics Corporation (Singapore) - Nanjing Riverside Quay Co. Ltd Partnership to set up Lipson Plastics' Nanjing regional sales and marketing office</p>
4	<p>Action Community for Entrepreneurship (ACE) Ltd – Singapore-Nanjing Eco Hi-Tech Island Administrative Committee – Sino-Singapore Nanjing Eco Hi-Tech Island Development Co. Ltd Partnership to establish a co-branded ACE Nanjing-Singapore Centre to promote the startup and innovation ecosystem</p>
5	<p>Mapletree Investments Pte Ltd – Nanjing Jiangning Binjiang Economics Development Zone Collaboration on Mapletree Nanjing Binjiang Industrial & Logistics Park</p>
6	<p>Wi Holdings Co, Ltd – Sino-Singapore Nanjing Eco Hi-Tech Island Development Co., Ltd and Sino-Singapore Nanjing Eco Hi-Tech Island Development Committee Partnership to set up Wi Holdings Research and Innovation Centre</p>
7	<p>LGC Science Group (Singapore) Pte Ltd – Nanjing Economic and Technological Development Zone Management Committee Establishment of a reference material analysis, testing, research and production laboratory in China for environmental pollutants and drug impurities</p>
8	<p>Nufin Data Pte Ltd – Nanjing Municipal Jiangbei New Area Administrative Committee Collaboration to provide supply chain financing and establish Nufin Data Tech Ops & Development Centre</p>

新加坡贸易及工业部高级政务部长许宝琨医生
新加坡·南京重点项目合作委员会联合主席的致辞
2018年5月31日，南京

尊敬的

蓝绍敏市长，

各位南京市的政府领导与企业家，

各位来宾，女士们，先生们，

大家下午好。

1. 首先，我谨代表新加坡代表团对蓝市长和南京市各位官员的热情款待表示衷心的感谢。很高兴能再次与南京的各位领导和新宁企业家相聚在美丽的南京。今天，是蓝市长第一次主持新宁合作委员会。能和蓝市长一起担任联合主席，并为会议致闭幕词，是我的荣幸。
2. 建立于 2013 年，新宁会旨在促进新加坡与南京两地的交流与合作关系，是新加坡与中国建立的第一个市级合作平台，也是两国唯一的市级合作平台。然而，新宁深厚的友谊与稳固的经贸合作基础可以追溯到 70 年代。当时，欣光集团陶欣伯先生出资兴建金陵酒店，并在 80 年代捐赠给中国政府。
3. 几十年来，两地双边关系日益频密，合作关系也与时俱进，范围更是日渐拓宽。新加坡是南京的第四大投资的伙伴，投资领域涵盖了制造、金融、教育、医疗、交通物流、地产开发、旅游文化等多项领域。其中，新宁合作委员会重点支持的项目便是新加坡·南京生态科技岛。

新加坡·南京生态科技岛

4. 生态科技岛旨在打造一座世界级的“生态科技城、低碳智慧岛”，是中新两国合作推进中国城镇化改革上一次重要的创新和尝试。这呼应了中国国家主席习近平对“新时代推进生态文明建设”上的六项坚持，便是通过“创新、协调、绿色、开放、共享”的发展理念，加快形成节约资源和保护环境的产业结构，以达到“人与自然和谐共生；生态惠民、利民、与为民，最后共谋全球生态文明建设”。
5. 长江下游地势低洼，难免遭受到洪水的威胁。新加坡在建国初期也同样面临各种“水”的问题。为了处理内涝、污染和水资源不足的问题，新加坡自 70 年代，就着力清理与修复新加坡河畔，也建立蓄水池。现今，我们仍不断地进步。除了在水科技上取得成绩，我们也积极打造洁净亲水环境，让人民沿着河畔与水体，享受餐饮与各种休闲活动；也能下水，参与各种水上活动。生态科技岛借鉴了新加坡的经验，把环境、水体和社会的发展结合起来，打造海棉城市示范区。

6. 除了建造宜居的生活环境，在产业聚落上，生态科技岛也响应中国人工智能发展的战略方向，成功地吸引科大讯飞在岛上建设结合技术研发、产业应用、创新创业为一体的区域总部项目。
7. 科大讯飞也会和新加坡科技设计大学合作，共建科大讯飞-新加坡科技设计大学人工智能联合研究中心。此中心将积极引入新加坡科技设计大学与科大讯飞的技术、项目、和人才；针对人工智能与科技设计，跨领域进行研究、把人工智能的技术，运用在智慧建设等各个产业领域中。科大讯飞与新加坡科技设计大学，将与生态科技岛管委会和中新开发公司，在明日的首届中新人工智能高峰论坛签署 4 方合作备忘录。这次论坛将聚集 400 多名中新政府官员领导、优秀企业家和著名学者，针对人工智能与智慧城市进行深入的讨论。将近一半的参会人士将来自新加坡。
8. 通过这一系列的活动与人才交流，我们希望生态科技岛能借鉴中新两国在智慧城市上的经验，取长补短，示范新宁如何携手把生态科技岛，打造成全国领先的人工智能示范区。
9. 新加坡今年作为亚细安轮值主席国，其中一项重点工作是打造一个《亚细安智慧城市网络》。我们欢迎南京参与《亚细安智慧城市网络》的一系列活动，促进两地之间在智慧城市上的交流与创新的研发。

“一带一路”合作

10. 今年四月，新加坡李显龙总理在中国进行工作访问期间，中新两国同意推进“一带一路”框架下。新加坡企业发展局和新加坡金融管理局联办的亚洲基础设施发展局，将在今年 10 月正式投入运作，为对亚太基建投资有兴趣的企业提供商业配对服务，支持亚太区域基建发展。我们欢迎宁方企业通过此局，找到适合的投资和金融伙伴，与新加坡企业充分整合双方在项目融资、城镇规划、工程管理、装备制造、金融法律服务等领域的项目经验与优势资源，携手开拓第三方市场，实现互利三赢。
11. 新宁合作委员会也会继续鼓励更多宁方企业到新加坡拓展业务。南京钢铁集团，五年前在新加坡落户，借助新加坡的地理优势，进行铁矿石与钢铁的贸易与市场开发。他们这几年业务发展势头良好。我们也欢迎更多南京企业在新加坡设立研发机构，有效地利用新加坡当地科技创新的资源，进一步开拓区域周边市场，提升创新能力。

民心相通

12. 除了在经贸上的合作，我们新宁双方政府也希望开展更多“民心相通”的交流互动。去年，新加坡管理大学和陶欣伯助学基金会，合营主理“新加坡-中国青年创业家论坛暨伯黎-新大乡村创业课程”。新加坡管理大学学员到中国参与 1 周之久，一系列的活动以创新创业作为主题。中国学员，包括来自南京理工大学和江苏大学的学员，在新加坡参与为期一个月的互动课程。随后，在新加坡举行的“青年企业家论坛”中，两国的学生、企业家与创投基金齐聚在新加坡进行交流。

13. 我很高兴今天又有许多新朋友，如《新加坡创业行动社群》以及年轻企业家们参加我们的会。我更期待新宁会在人才培养、青年、教育与文化交流上，加深合作。

总结

14. 女士们先生们，南京市今年年初推出《关于建设具有全球影响力创新名城的若干政策措施》，大力发展创新型产业集群，与努力打造国际化、创新创业的人才高地。新加坡也正着力于打造充满活力与机遇的互联城市。从今天的会中，新宁两地显然有许多互补之处。我希望日后通过经济、创新、与“民心相通”的交流，让新宁合作更上一层楼。
15. 最后，再一次感谢南京市领导与各个部门为新宁会所付出的努力，以及对新加坡企业与项目的支持。我相信在双方政府的领导下，以彼此深厚友谊为基础，今后新宁委员会必然会继续保持高效务实的合作，在中新两国合作的新时代下，继续攀登新的高峰。
16. 在此，祝愿各位事事如意。也祝愿我们新宁双方的合作能结出硕果。谢谢！